



To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: December 4, 2015

Re: Telephone, Data and Video Cabling and Repair Services
Annual Contract #15-09-4537R

The following bids were received and opened at 3:30 p.m., Tuesday, October 13, 2015 as advertised and specified in documents concerning **Annual Contract #15-09-4537R Telephone, Data and Video Cabling and Repair Services**. The bids received are located on pages 2-4.

^a Recommendation based on overall low bidder for the contract.

Recommendation: MCA Communications, Inc.

Funding: M & O Funds, Technology Bond Funds

Estimated Expenditure: \$540,000.00

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Line 1 Telephone Cabling and Repair Services - Hourly rate for regular time (7:00 a.m. - 4:00 p.m.)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Noslar T. I., Inc.	1	Hour	\$35.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$38.50</u>
Perennial Technologies, LLC	1	Hour	\$45.00

Line 2 Telephone Cabling and Repair Services - Emergency Service hourly rate for regular time (7:00 a.m. - 4:00 p.m.)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Perennial Technologies, LLC	1	Hour	\$45.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$48.00</u>
Noslar T. I., Inc.	1	Hour	\$55.00

Line 3 Telephone Cabling and Repair Services - Overtime hourly rate (4:00 p.m. - 7:00 a.m.)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Noslar T. I., Inc.	1	Hour	\$55.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$57.75</u>
Perennial Technologies, LLC	1	Hour	\$67.50

Line 4 Telephone Cabling and Repair Services - Wire jacks, terminals, parts, equipment and other supplies will be billed at % below the manufacturer's retail price list.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT MARKDOWN</u>
Perennial Technologies, LLC	1	Percentage Markdown	20% ^a
Noslar T. I., Inc.	1	Percentage Markdown	15% ^a
<u>MCA Communications, Inc.</u>	1	Percentage Markdown	<u>0</u>

Line 5 Telephone Cabling and Repair Services - Wire jacks, terminals, parts, equipment and other supplies will be billed at % above the manufacturer's wholesale price list.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT MARKUP</u>
Perennial Technologies, LLC	1	Percentage Markup	12.50% ^a
<u>MCA Communications, Inc.</u>	1	Percentage Markup	<u>15%</u>
Noslar T. I., Inc.	1	Percentage Markup	15% ^a

Line 6 Data Cabling and Repair Services - Turnkey price for the installation, termination, testing and labeling of a nominal 250 ft. span of Systimax Category 6 cable.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Perennial Technologies, LLC	1	Per Drop	\$168.75 ^a
<u>MCA Communications, Inc.</u>	1	Per Drop	<u>\$300.00</u>
Noslar T. I., Inc.	1	Per Drop	\$300.00 ^a

Line 7 Data Cabling and Repair Services - Hourly rate to provide only the labor to install the network drop described in the line item above.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$38.50</u>
Perennial Technologies, LLC	1	Hour	\$45.00
Noslar T. I., Inc.	1	Hour	\$75.00

Line 8 Data Cabling and Repair Services - Hourly rate to perform construction related services as necessary to properly install the network drop.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$38.50</u>
Perennial Technologies, LLC	1	Hour	\$45.00
Noslar T. I., Inc.	1	Hour	\$55.00

Line 9 Data Cabling and Repair Services - Hourly rate necessary to install CFISD provided patch panels and equipment racks.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Noslar T. I., Inc.	1	Hour	\$35.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$38.50</u>
Perennial Technologies, LLC	1	Hour	\$45.00

Line 10 Data Cabling and Repair Services - Emergency Service hourly rate for regular time (7:00 a.m. - 4:00 p.m.)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Perennial Technologies, LLC	1	Hour	\$45.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$48.00</u>
Noslar T. I., Inc.	1	Hour	\$75.00

Line 11 Data Cabling and Repair Services - Overtime hourly rate (4:00 p.m. - 7:00 a.m.)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$57.75</u>
Perennial Technologies, LLC	1	Hour	\$67.50
Noslar T. I., Inc.	1	Hour	\$75.00

Data Cabling and Repair Services - Wire jacks, terminals, parts, equipment and other supplies will be billed at

Line 12 % below the manufacturer's retail price list.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT MARKDOWN</u>
Perennial Technologies, LLC	1	Percentage Markdown	20% ^a
Noslar T. I., Inc.	1	Percentage Markdown	15% ^a
<u>MCA Communications, Inc.</u>	1	Percentage Markdown	<u>0%</u>

Data Cabling and Repair Services - Wire jacks, terminals, parts, equipment and other supplies will be billed at

Line 13 % above the manufacturer's wholesale price list.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT MARKUP</u>
Perennial Technologies, LLC	1	Percentage Markup	12.50% ^a
<u>MCA Communications, Inc.</u>	1	Percentage Markup	<u>15%</u>
Noslar T. I., Inc.	1	Percentage Markup	15% ^a

Line 14 Data Cabling and Repair Services - Hourly rate of a technician required for troubleshooting and repair.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Noslar T. I., Inc.	1	Hour	\$45.00 ^a
Perennial Technologies, LLC	1	Hour	\$45.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$48.00</u>

Data Cabling and Repair Services - Hourly rate for group services; miscellaneous engineering, analysis, design and installation.

Line 15

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Perennial Technologies, LLC	1	Hour	\$45.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$75.00</u>
Noslar T. I., Inc.	1	Hour	\$75.00 ^a

Video Cabling and Repair Services - Turnkey price for the installation, termination, testing and labeling of a

Line 16 nominal 250 ft. span of coaxial cable.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Noslar T. I., Inc.	1	Per Drop	\$325.00 ^a
<u>MCA Communications, Inc.</u>	1	Per Drop	<u>\$350.00</u>
Perennial Technologies, LLC	1	Per Drop	No Bid

Video Cabling and Repair Services - Hourly rate to provide only the labor to install the video drop described in the line item above.

Line 17

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$38.50</u>
Noslar T. I., Inc.	1	Hour	\$55.00
Perennial Technologies, LLC	1	Hour	No Bid

Video Cabling and Repair Services - Hourly rate to perform construction related services as necessary to properly install the video drop.

Line 18

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$38.50</u>
Noslar T. I., Inc.	1	Hour	\$55.00
Perennial Technologies, LLC	1	Hour	No Bid

Video Cabling and Repair Services - Hourly rate necessary to install CFISD provided CATV distribution

Line 19 equipment and racks.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Noslar T. I., Inc.	1	Hour	\$35.00 ^a
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$38.50</u>
Perennial Technologies, LLC	1	Hour	No Bid

Line 20 Video Cabling and Repair Services - Emergency Service hourly rate for regular time (7:00 a.m. - 4:00 p.m.)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$48.00</u>
Noslar T. I., Inc.	1	Hour	\$75.00
Perennial Technologies, LLC	1	Hour	No Bid

Line 21 Video Cabling and Repair Services - Overtime hourly rate (4:00 p.m. - 7:00 a.m.)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$57.75</u>
Noslar T. I., Inc.	1	Hour	\$75.00
Perennial Technologies, LLC	1	Hour	No Bid

Video Cabling and Repair Services - Wire jacks, terminals, parts, equipment and other supplies will be billed at

Line 22 % below the manufacturer's retail price list.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT MARKDOWN</u>
Noslar T. I., Inc.	1	Percentage Markdown	15% ^a
<u>MCA Communications, Inc.</u>	1	Percentage Markdown	<u>0%</u>
Perennial Technologies, LLC	1	Percentage Markdown	No Bid

Video Cabling and Repair Services - Wire jacks, terminals, parts, equipment and other supplies will be billed at

Line 23 % above the manufacturer's wholesale price list.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT MARKUP</u>
<u>MCA Communications, Inc.</u>	1	Percentage Markup	<u>15%</u>
Noslar T. I., Inc.	1	Percentage Markup	15% ^a
Perennial Technologies, LLC	1	Percentage Markup	No Bid

Line 24 Video Cabling and Repair Services - Hourly rate of a technician required for troubleshooting and repair.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$48.00</u>
Noslar T. I., Inc.	1	Hour	\$55.00
Perennial Technologies, LLC	1	Hour	No Bid

Video Cabling and Repair Services - Hourly rate for group services; miscellaneous engineering, analysis,

Line 25 design and installation.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>MCA Communications, Inc.</u>	1	Hour	<u>\$75.00</u>
Noslar T. I., Inc.	1	Hour	\$75.00 ^a
Perennial Technologies, LLC	1	Hour	No Bid