

# THE 21 IRREFUTABLE LAWS OF LEADERSHIP



## The Maxwell Philosophy

*“A leader sees more, sees farther, and sees before others.”*

### LAW #4 – The Law of NAVIGATION

#### Learning the Law of Navigation:

The law of Navigation — *“Anyone can steer the ship but it takes a leader to chart the course.”*

1. Navigation requires preparation — *“A leader is one who sees more than others see, who sees farther than others see and who sees before others do.”* — Leroy Elms
2. Navigation requires a vision of the future.
3. Navigation requires reflection of the past.

#### Living the Law of Navigation:

A. Leading influence requires continual preparation — Follow this acronym — **PLAN AHEAD**

P= Predetermine a course of action

L= Lay-out your goals

A= Adjust your priorities

N= Notify key personnel

A= Allow time for acceptance

H= Head into action

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E= Expect problems

A= Always point to successes

D= Daily review your plan

B. Navigation requires careful reflection of the past.

Careful reflection means:

1. Don't learn the wrong lessons
2. Fail forward
3. Keep success in perspective

## Leading others to the Law of Navigation:

To navigate for others you must be prepared.  
**Know your craft!**

Things to listen for:

- *My people will do anything I say but I have to tell them "listen people"!*
- *I'm not even sure what I need to do next.*
- *I'm in over my head.*
- *We keep hitting the same wall.*