



## Cypress-Fairbanks Independent School District

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*Frederick A. Brenz*

*Enterprise Communication Networks (ECN) Manager*

TO: Dr. Mark Henry  
Board of Trustees

FROM: Frederick A. Brenz  
Enterprise Communication Networks Manager

CC: Frankie Jackson  
Chief Technology Officer

DATE: March 13, 2014

RE: Dark Fiber Service  
Request for Proposal #13-11-3708RFP  
Contract Award Recommendation

The District received two (2) competitive sealed proposals on Thursday, January 9<sup>th</sup>, 2014 at 2:00 p.m. from interested providers for the Dark Fiber Service project. This service will provide for necessary dark fiber infrastructure required as a transport to provide high quality, scalable, high capacity Internet and Session Internet Protocol (SIP) telecommunications. In addition, this fiber service will support data center services, disaster recovery and delivery of managed telecommunications for the District.

Please see the attachment for an assessment worksheet that will delineate the proposal tabulations. Based on the proposals submitted and the evaluation criteria set forth in the RFP, it is recommended to award the contract to Phonoscope Light Wave, Inc. for the total contract amount of \$365,940.00. Phonoscope Light Wave, Inc. received a perfect score of 100 using the District's evaluation criteria. Depending on the Schools and Library Division's decision for funding reimbursements awarded through the E-Rate Program, the District may be eligible to receive substantial discounts on the total cost of the contract. The contract will only be executed as funding is provided through Bond programs or other funding sources.

If you should have any questions or concerns, please do not hesitate to contact me.

Regards,

Frederick A. Brenz, ECN Manager  
281-517-2630

FB

Attachment

CFISD-13-11-3708-Fiber-Tab-Year17pg.xlsx

<b>CFISD</b>		<b>ORIGINAL PROPOSAL TABULATION</b>				
<b>Proposals for: Dark Fiber</b>			<b>Requesting This Item:</b>		<b>RFP: 13-11-3708</b>	
<b>Cypress Fairbanks Independent School D</b>			<b>Frankie Jackson</b>		<b>Jan 9 2014 2:30 PM</b>	
ITEM NO.	DESCRIPTION	Qty				
			Phonoscope	ICTX		
1	Core to 5150 Westway Park Blvd., Houston, TX, 770		5 Year Contract	5 Year Contract		
2	Monthly Recurring	1	\$2,541.00	\$28,200.00		
3	Installation	1	\$5,000.00	\$42,500.00		
4	Year 1 Price	1	\$35,492.00	\$380,900.00		
5	Year 2 - 5 Price		\$30,492.00	\$338,400.00		
6	Contract Value:	12	\$157,460.00	\$1,734,500.00		
7						
8	Ring to 5150 Westway Park Blvd., Houston, TX, 77041.					
9	Monthly Recurring	1	\$3,308.00	\$4,000.00		
10	Installation	1	\$10,000.00	\$1,116,503.00		
11	Year 1 Price	1	\$49,696.00	\$1,164,503.00		
12	Annual Year 2 - 5 Price		\$39,696.00	\$48,000.00		
13	Contract Value:	12	\$208,480.00	\$1,596,503.00		
14						
15						
16	Total Proposed Contract:					
17	Monthly Recurring		\$5,849.00	\$32,200.00		
18	Installation		\$15,000.00	\$1,159,003.00		
19	Year 1 Price	1	\$85,188.00	\$1,545,403.00		
20	Annual Year 2 - 5 Price		\$70,188.00	\$386,400.00		
21	Contract Value:	12	\$365,940.00	\$5,023,003.00		
22						
23	Erate Portion		\$248,839.20			
24	District Portion		\$117,100.80			
25						
26						
27						
28						
29	SPIN		143008740	<u>143009090</u>		
30						
31	Contact Name		David Caddle	Carl Merzi		
32	Contact Phone		(832) 615-7721	(713) 895-0002		
33	NOTES:					

# E-Rate Bid Assessment Worksheet

Funding Year **2014 = Year 17**

**Project or Service Description**

Dark Fiber - Cypress Fairbanks Independent School District  
Proposals for: Dark Fiber RFP: 13-11-3708 Jan 9 2014 2:30 PM

**Vendor Scoring** (use additional worksheets if necessary)

Proposal Evaluation Criteria	SPIN			Phonoscope		ICTX									
	Received	Raw Score**	Weight Score***	Raw Score	Weight Score	Raw Score	Weight Score	Raw Score	Weight Score	Raw Score	Weight Score	Raw Score	Weight Score	Raw Score	Weight Score
	Weight*														
<b>A. Reputation and qualifications</b>	30%			100.00	30.00	100.00	30.00								
<b>B. Goods and Services</b>	30%			100.00	30.00	100.00	30.00								
<b>C. Purchase Price</b>	40%			100.00	40.00	9.08	3.63								
<b>Overall Ranking</b>	100%		0.00	100.00		63.63		0.00		0.00		0.00		0.00	

**Vendor Selected:** Phonoscope  
**Approved By:** Frankie Jackson & Board of Trustees  
**Title:** Chief Technology Information Officer  
**Date:** February 27, 2014

**Bid Assessment Comments, if needed:**  
 Proposals for: Dark Fiber RFP: 13-11-3708 Jan 9 2014 2:30 PM; The following vendors received RFP's: , Phonoscope, Unite Private Networks, Windstream, ICTX;

Signed: Frankie Jackson      Signed: Fred Brenz

**Notes:**  
 \* Percentage weights must add up to 100%. **Price must be weighted the heaviest.**  
 \*\* Evaluated on a scale of 0 to 100: 0=worst, 100=best.  
 \*\*\* Weight x Raw Score