



## Cypress-Fairbanks Independent School District

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*Frederick A. Brenz*

*Enterprise Communication Networks (ECN) Manager*

TO: Dr. Mark Henry  
Board of Trustees

FROM: Frederick A. Brenz  
Enterprise Communication Networks Manager

CC: Frankie Jackson  
Chief Technology Officer

DATE: March 13, 2014

RE: Enterprise Internet  
Request for Proposal #13-11-3706RFP  
Contract Award Recommendation

The District received four (4) competitive sealed proposals on Thursday, January 9<sup>th</sup>, 2014 at 2:00 p.m. from interested providers for Enterprise Internet Access. This service will provide excellent high quality, high capacity Internet services for the District. In conjunction with OnNet Internet services, the District will increase the reliability for Enterprise Internet Access with high capacity, high quality Internet access along with future growth capabilities.

Please see the attachment for an assessment worksheet that will delineate the proposal tabulations. Based on the proposals submitted and the evaluation criteria set forth in the RFP, it is recommended to award the contract to Interfacing Company of Texas (ICTX) for the total contract amount of \$288,000.00. Interfacing Company of Texas (ICTX) received a score of 97 using the District's evaluation criteria. Depending on the Schools and Library Division's decision for funding reimbursements awarded through the E-Rate Program, the District may be eligible to receive substantial discounts on the total cost of the contract. The contract will only be executed as funding is provided through Bond programs or other funding sources.

If you should have any questions or concerns, please do not hesitate to contact me.

Regards,

Frederick A. Brenz, ECN Manager  
281-517-2630

FB

Attachment

# E-Rate Bid Assessment Worksheet

Funding Year **2014 = Year 17**

**Project or Service Description**

Internet Access-Enterprise - Cypress-Fairbanks ISD  
Proposals for: Internet Access-Enterprise #13-11-3706 Jan 9 2014 2:00 PM

**Vendor Scoring** (use additional worksheets if necessary)

Selection Criteria	SPIN	Enterprise Internet		Enterprise Internet		Enterprise Internet		Enterprise Internet				
	Received	ATT	Comcast	ICTX	Phonoscope	Raw Score**	Weight Score***	Raw Score**	Weight Score***			
		143001192	143003990	143009090	143035542							
		1/9/2014	1/9/2014	1/9/2014	1/9/2014							
	<b>Weight*</b>	<b>Raw Score**</b>	<b>Weight Score***</b>	<b>Raw Score**</b>	<b>Weight Score***</b>	<b>Raw Score**</b>	<b>Weight Score***</b>	<b>Raw Score**</b>	<b>Weight Score***</b>			
<b>Cost</b>	40%	20.00	8.00	80.00	32.00	100.00	40.00	40.00	16.00			
<b>Project Scope and Overall</b>	30%	100.00	30.00	100.00	30.00	100.00	30.00	100.00	30.00			
<b>Demonstrated Quality of Work</b>	30%	100.00	30.00	100.00	30.00	90.00	27.00	80.00	24.00			
<b>Overall Ranking</b>	100%	68.00	92.00	97.00	70.00							

**Vendor Selected:** ICTX  
**Approved By:** Frankie Jackson & Board of Trustees  
**Title:** Chief Technology Officer  
**Date:** February 27, 2014

**Bid Assessment Comments, if needed:**  
 Proposals for: Internet Access-Enterprise #13-11-3706 Jan 9 2014 2:00 PM;  
 The following vendors received RFP's: Alpheus , ATT, Cogent Communications, Comcast, Conterra Broadband, Cottonwood Comm, CyrusOne, ENA, Interfacing Co Of Texas, Level 3, OneTel One, Phonoscope, StratITsphere, Time Warner Cable, Windstream;

Signed: Frankie Jackson      Signed: Fred Brenz

**Notes:**  
 \* Percentage weights must add up to 100%. **Price must be weighted the heaviest.**  
 \*\* Evaluated on a scale of 1 to 5: 1=worst, 5=best.  
 \*\*\* Weight x Raw Score

**CFISD ORIGINAL PROPOSAL TABULATION**

Proposals for: Internet Access-Enterprise Cypress-Fairbanks ISD			Requesting This Item: Frankie Jackson				#13-11-3706 Jan 9 2014 2:00 PM		
ITEM NO.	DESCRIPTION	Qty	10Gb-3 Yr Enterprise Internet	10Gb-3 Yr Enterprise Internet	10Gb-3 Yr Enterprise Internet	10Gb-2 Yr Enterprise Internet			
			ATT Option 6	Comcast Option 6	ICTX Option 6	Phonoscope Option 6			
1	<b>Managed Services</b>		Enterprise In	Enterprise In	Enterprise In	Enterprise Internet			
2	Term		3 Yr	3 Yr	3 Yr	2 Yr			
3	Total Charges Year 1-3:		\$2,339,208	\$461,448	\$288,000	\$1,440,000			
4	District Electronics Required		\$100,000	\$0	\$0	\$100,000			
5	Score:		0.59	3.12	5.00	0.94			
6	Total Contract Charges:		\$2,339,208	\$461,448	\$288,000	\$1,440,000			
7	Projected With ERate:								
8	Year 1 Cost to District:		\$257,313	\$50,759	\$31,680	\$158,400			
9	On Going District Cost Per Year		\$257,313	\$50,759	\$31,680	\$158,400			
10									
11	<b>Notes:</b> <b>SPIN</b>		143001192	143003990	143009090	143035542			