

CYPRESS FAIRBANKS

INDEPENDENT SCHOOL DISTRICT

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From: Kristine Johnston
Director of Purchasing

Date: July 30, 2015

Re: Projector and Document Camera Remote Controls
Annual Contract #15-06-4468IB

The following bids were received and opened at 2:00 p.m. CDT, Wednesday, July 8, 2015 as advertised and specified in the documents concerning **Annual Contract #15-06-4468IB Projector and Document Camera Remote Controls**. The bids received are listed on pages 2-5.

^a Does not meet District specifications.

Recommendation: Komputer+ Peripherals
Prime Systems
Summit Integration
Troxell Communications

Funding: M & O Funds

Estimated Expenditure: \$26,000.00

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Line 1 Remote Control for Viewsonic PJD6241 Projector (PN: A-00008957)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$35.88	<u>\$28.99</u>	No Bid
II	16 - 30	\$33.96	\$35.88	<u>\$28.49</u>	No Bid
III	31 - 45	\$32.96	\$35.88	<u>\$28.49</u>	No Bid
IV	46 - 60	\$31.96	\$35.88	<u>\$27.99</u>	No Bid
V	61+	\$30.96	\$35.88	<u>\$27.49</u>	No Bid

Line 2 Remote Control for Viewsonic PJD6240 & PJ560D Projector (PN: 8-00-00-8230)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	<u>\$28.88</u>	\$28.99	No Bid
II	16 - 30	\$33.96	\$28.88	<u>\$28.49</u>	No Bid
III	31 - 45	\$32.96	\$28.88	<u>\$28.49</u>	No Bid
IV	46 - 60	\$31.96	\$28.88	<u>\$27.99</u>	No Bid
V	61+	\$30.96	\$28.88	<u>\$27.49</u>	No Bid

Line 3 Remote Control for Dell 1201MP Projector (PN: C3252 Remote)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$54.88	<u>\$28.99</u>	No Bid
II	16 - 30	\$33.96	\$54.88	<u>\$28.49</u>	No Bid
III	31 - 45	\$32.96	\$54.88	<u>\$28.49</u>	No Bid
IV	46 - 60	\$31.96	\$54.88	<u>\$27.99</u>	No Bid
V	61+	\$30.96	\$54.88	<u>\$27.49</u>	No Bid

Line 4 Remote Control for Epson Powerlite S1+ Projector (PN: V12H007T11)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$38.88	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$38.88	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$38.88	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$38.88	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$38.88	\$27.49	<u>\$26.09</u>

Line 5 Remote Control for Epson Powerlite S3 & S4 Projector (PN: 1306200)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	<u>\$24.88</u>	\$28.99	\$28.31
II	16 - 30	\$33.96	<u>\$24.88</u>	\$28.49	\$27.76
III	31 - 45	\$32.96	<u>\$24.88</u>	\$28.49	\$27.20
IV	46 - 60	\$31.96	<u>\$24.88</u>	\$27.99	\$26.64
V	61+	\$30.96	<u>\$24.88</u>	\$27.49	\$26.09

Line 6 Remote Control for Epson Powerlite S5 Projector (PN: 1456639)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$34.88	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$34.88	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$34.88	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$34.88	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$34.88	\$27.49	<u>\$26.09</u>

Line 7 Remote Control for Epson Powerlite S6 Projector (PN: 1491605)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	<u>\$18.88</u>	\$28.99	\$28.31
II	16 - 30	\$33.96	<u>\$18.88</u>	\$28.49	\$27.76
III	31 - 45	\$32.96	<u>\$18.88</u>	\$28.49	\$27.20
IV	46 - 60	\$31.96	<u>\$18.88</u>	\$27.99	\$26.64
V	61+	\$30.96	<u>\$18.88</u>	\$27.49	\$26.09

Line 8 Remote Control for Infocus W240 IN24+ Projector (PN: HW-Navigator-2)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$41.88	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$41.88	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$41.88	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$41.88	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$41.88	\$27.49	<u>\$26.09</u>

Line 9 Remote Control for NEC NP500 Projector (PN: RD-445E)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$28.88	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$28.88	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$28.88	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$28.88	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$28.88	\$27.49	<u>\$26.09</u>

Line 10 Remote Control for Mitsubishi XD221U Projector (PN: XD221REM)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$30.88	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$30.88	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$30.88	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$30.88	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$30.88	\$27.49	<u>\$26.09</u>

Line 11 Remote Control for Mitsubishi XD500U Projector (PN: XD500REM)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$52.96	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$52.96	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$52.96	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$52.96	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$52.96	\$27.49	<u>\$26.09</u>

Line 12 Remote Control for Mitsubishi XD550U Projector (PN: WD380REM)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$38.69	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$38.69	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$38.69	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$38.69	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$38.69	\$27.49	<u>\$26.09</u>

Line 13 Remote Control for NEC NP-V300X Projector (PN: either RMT-PJ30 or RMT-PJ31)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$50.88	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$50.88	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$50.88	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$50.88	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$50.88	\$27.49	<u>\$26.09</u>

Line 14 Remote Control for Avermedia AVerision Document Camera CP300 (PN: RM-GA)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$39.99	\$44.88	<u>\$18.99</u>	No Bid
II	16 - 30	\$39.99	\$44.88	<u>\$18.49</u>	No Bid
III	31 - 45	\$39.99	\$44.88	<u>\$18.49</u>	No Bid
IV	46 - 60	\$39.99	\$44.88	<u>\$17.99</u>	No Bid
V	61+	\$39.99	\$44.88	<u>\$17.99</u>	No Bid

Line 15 Remote Control for Avermedia Avervision Document Camera CP355 (PN: RM-LB)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	<u>\$39.99</u>	\$44.88	No Bid	No Bid
II	16 - 30	<u>\$39.99</u>	\$44.88	No Bid	No Bid
III	31 - 45	<u>\$39.99</u>	\$44.88	No Bid	No Bid
IV	46 - 60	<u>\$39.99</u>	\$44.88	No Bid	No Bid
V	61+	<u>\$39.99</u>	\$44.88	No Bid	No Bid

Line 16 Logitech Wireless Presenter R400 Remote Control with Receiver (PN: 910-001354)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$48.04	\$42.88	No Bid	<u>\$28.31</u>
II	16 - 30	\$47.04	\$42.88	No Bid	<u>\$27.76</u>
III	31 - 45	\$46.04	\$42.88	No Bid	<u>\$27.20</u>
IV	46 - 60	\$45.04	\$42.88	No Bid	<u>\$26.64</u>
V	61+	\$44.04	\$42.88	No Bid	<u>\$26.09</u>

Kensington Wireless Presenter Pro with Green Laser Pointer, 4-Button Design, USB Receiver, Remote

Line 17 Control (PN: K72353US)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$56.19	\$56.88	No Bid	<u>\$28.31</u>
II	16 - 30	\$55.19	\$56.88	No Bid	<u>\$27.76</u>
III	31 - 45	\$54.19	\$56.88	No Bid	<u>\$27.20</u>
IV	46 - 60	\$53.19	\$56.88	No Bid	<u>\$26.64</u>
V	61+	\$52.19	\$56.88	No Bid	<u>\$26.09</u>

Line 18 Epson Remote Control PowerLite X17 (ASIN: BOOMUDZAA0)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	<u>\$18.88</u>	\$28.99	\$28.31
II	16 - 30	\$33.96	<u>\$18.88</u>	\$28.49	\$27.76
III	31 - 45	\$32.96	<u>\$18.88</u>	\$28.49	\$27.20
IV	46 - 60	\$31.96	<u>\$18.88</u>	\$27.99	\$26.64
V	61+	\$30.96	<u>\$18.88</u>	\$27.49	\$26.09

Line 19 Epson Remote Control PowerLite X27 (PN: 1599176)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	<u>\$18.88</u>	\$28.99	\$28.31
II	16 - 30	\$33.96	<u>\$18.88</u>	\$28.49	\$27.76
III	31 - 45	\$32.96	<u>\$18.88</u>	\$28.49	\$27.20
IV	46 - 60	\$31.96	<u>\$18.88</u>	\$27.99	\$26.64
V	61+	\$30.96	<u>\$18.88</u>	\$27.49	\$26.09

Line 20 Hitachi Remote for CPX2530WN Projector (PN: 1599176)

<u>Level</u>	<u>QTY</u>	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
I	1 - 15	\$34.96	\$38.88	\$28.99	<u>\$28.31</u>
II	16 - 30	\$33.96	\$38.88	\$28.49	<u>\$27.76</u>
III	31 - 45	\$32.96	\$38.88	\$28.49	<u>\$27.20</u>
IV	46 - 60	\$31.96	\$38.88	\$27.99	<u>\$26.64</u>
V	61+	\$30.96	\$38.88	\$27.49	<u>\$26.09</u>

Line 21 Price Discount for Remotes

	<u>Komputer+ Peripherals</u>	<u>Prime Systems</u>	<u>Summit Integration</u>	<u>Troxell Communications</u>
		Epson, Dell, Hatachi, Viewsonic, NEC, Mitsubishi, Infocus, HoverCam, AverVision, Logitech		
Projector Manufacturer Quantities	Not Provided	1+	Not Provided	SMK Link
Percent of Dealer Profits	Not Provided	10%	Not Provided	1 - 61
Percent of Discount from Manufacturer's Price Schedule	Not Provided	10 - 30%	Not Provided	Not Provided
				5.60%