



Cypress-Fairbanks Independent School District

Paula Ross

Director of Networks, Infrastructure and Communications

TO: Dr. Mark Henry
Board of Trustees

FROM: Paula Ross
Director of Networks, Infrastructure and Communications

CC: Greg Rhodes, Network Management Operations Manager
Frankie Jackson, Chief Technology Officer
Stuart Snow, Associate Superintendent of Business and Financial Services

DATE: January 13, 2015

RE: CFISD Data Center Infrastructure Upgrades, Request for Proposal #15-01-4154RFP Contract Award Recommendation

It is the intention of the Cypress-Fairbanks Independent School District (CFISD) and/or District to modernize its two (2) data centers through the purchase of a turn-key solution from qualified vendors. Sealed bid proposals for **CFISD Data Center Infrastructure Upgrades, Request for Proposal #15-01-4154RFP** were received from vendors offering data center infrastructure upgrades. One competitive bid was received.

This contract recommendation will secure needed upgrades at the District's ISC and Bleyl data centers. It will bring ISC to an industry standard tier 3 professional data center, and correct major identified risks at Bleyl. These upgrades will protect, stabilize, and monitor the District's secondary Internet Point of Presence (POP) and the locations for primary and secondary application delivery platforms, disaster recovery, backup, and storage systems. These facilities are part of the CFISD Wide Area Network (WAN) that provide robust technology and telecommunication services throughout the District.

This contract recommendation supports the 2014 Bond referendum for Technology Infrastructure, specifically recommendation #4 (Upgrade Data Center Infrastructure), satisfying the recommendation to upgrade electrical power, structures, and air conditioning, that will enable building systems for backup, recovery, and business continuity.

Please see the attachment for an assessment of the submitted proposals. After reviewing the offerings, the committee recommends that we award the contract to Evolve, with a total expenditure of \$1,069,606. This vendor offering scored 95.00 out of 100. The recommendation committee feels that this vendor best meets the needs of the District and provides the greatest value.

If you should have any questions or concerns, please do not hesitate to contact me.

Respectfully,

Paula Ross



To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: January 15, 2015

Re: CFISD Data Center Infrastructure Upgrades
Request for Proposal #15-01-4154RFP

The following bids were received and opened at 2:00 p.m., Tuesday, January 6, 2015 as advertised and specified in documents concerning **CFISD Data Center Infrastructure Upgrades, Request for Proposal #15-01-4154RFP**. The bids received are on page 3.

Recommendation: Evolve

Funding: Technology Bond Funds

Estimated Expenditure: \$1,069,606.00

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Recommendation - CFISD Data Center Infrastructure Upgrades, Request for Proposal #15-01-4154RFP, Jan. 6, 2015 2:00 PM

Vendor Scoring

Proposal Evaluation Criteria	Weight*	Evolve		Evolve		Evolve	
		ISC and Bleyl at Tier 2		ISC and Bleyl at Tier 3		ISC at Tier 3 with Bleyl Risk Items Corrected	
		Raw Score	Weight Score	Raw Score****	Weight Score	Raw Score****	Weight Score
A. Purchase Price	30%	75.46	22.64	51.01	15.30	100.00	30.00
B. Reputation of Vendor, Goods, Services	15%	100.00	15.00	100.00	15.00	100.00	15.00
C. Quality of the Vendor's Goods or Services	20%	100.00	20.00	100.00	20.00	100.00	20.00
D. Extent to which the Goods and Services Meet Need	25%	100.00	25.00	100.00	25.00	100.00	25.00
E. Vendor's Past Relationship with the District	10%	50.00	5.00	50.00	5.00	50.00	5.00
Overall Ranking	100%	87.64		80.30		95.00	
Cost to District		\$1,417,470.00		\$2,097,011.00		\$1,069,606.00	

Vendor Selected:	Evolve
Approved By:	Frankie Jackson & Board of Trustees
Title:	Chief Technology Officer
Evaluation Date:	January 10, 2015

Bid Assessment Comments:
 Evolve provided multiple proposals for the District's data centers. The committee's recommendation is to award ISC at a Tier 3 and correct the critical risk items at Bleyl. ISC is the District's primary data facility and moving it to a Tier 3 means that it would require no shutdowns for equipment replacement and maintenance. Correcting the critical risk items at Bleyl would address National Fire Protection Association (NFPA) and National Electrical Code (NEC) violations. This cost expenditure projection of \$1,069,606.00 would protect against IT power service interruptions and be within the scope of the bond's allocated monies for district facility improvements.

Signed: Frankie Jackson _____ Signed: CFISD NOC Mgr. _____

Notes:
 * Percentage weights must add up to 100%. **Price must be weighted the heaviest.**
 ** Evaluated on a scale of 0 to 100: 0=worst, 100=best.
 *** Weight x Raw Score
 ****Raw price scores were calculated as follows: (Low Bid Price / Proposer's Price) * 100