

THE 21 IRREFUTABLE LAWS OF LEADERSHIP



The Maxwell Philosophy

“It takes a leader to know a leader, to show a leader and to grow a leader.”

LAW #13 – The Law of the _____ **PICTURE**

Learning the Law of Picture:

People do what people see.

It takes a leader to raise-up a leader:

1. Followers can't do it, and neither can institutional programs.
2. The potential of an organization depends on the growth of its leadership.

Living the Law of the Picture?

1. Followers are always **watching** _____ .
2. It's easier to teach **than do** _____ .
3. When change becomes necessary, **start with you** _____ !
4. The greatest gift a leader can give is being a **good example** _____ .

Leading others to the Law of Picture:

Ask questions when you hear:

1. We have meetings, I lay out the vision, my team seems to agree but there is NO action!
2. Why do some of my ideas get traction and results right away and others I can't move off of center to save my life?