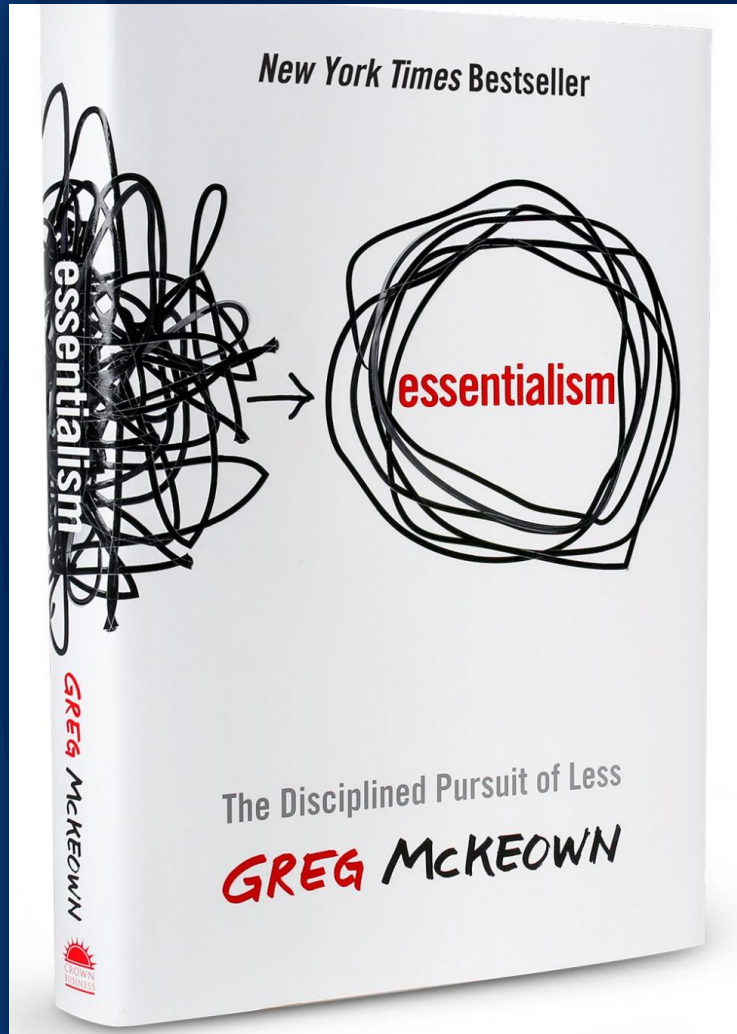


Leadership Topic Set the Priority



Essentialism: The Disciplined Pursuit of Less

- *Have you ever found yourself stretched too thin?*
- *Do you sometimes feel overworked and underutilized?*
- *Do you feel motion sickness instead of momentum?*
- *Does your day sometimes get hijacked by someone else's agenda?*
- *Have you ever said "yes" simply to please and then resented it?*

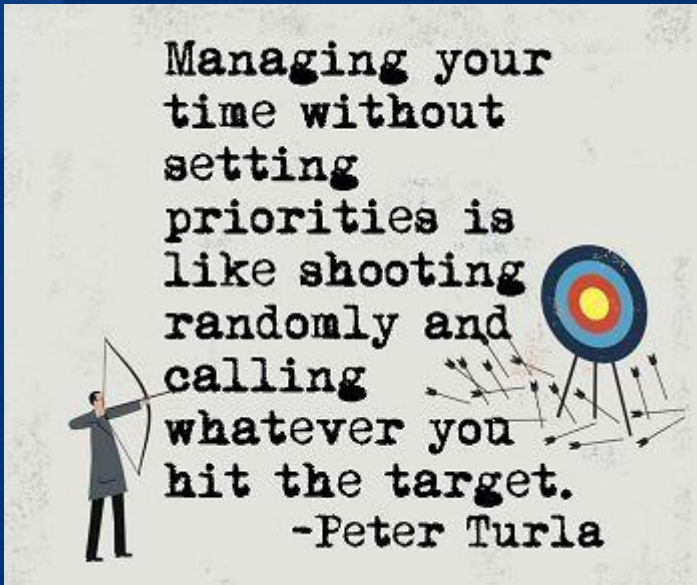
If you answered yes to any of these, the way out is the Way of the Essentialist.

Leadership Topic

Set the Priority

- ✓ The Way of the Essentialist involves doing less, but better, so you can make the highest possible contribution.
- ✓ The Way of the Essentialist isn't about getting more done in less time.
- ✓ It's not about getting less done.
- ✓ It's about getting only the right things done.
- ✓ It's about challenging the core assumption of 'we can have it all' and 'I have to do everything' and replacing it with the pursuit of **'the right thing, in the right way, at the right time'**.
- ✓ It's about **regaining control of our own choices about where to spend our time and energies instead of giving others implicit permission to choose for us.**

Leadership Topic Set the Priority



The word “priority” was only used in the singular form until the 1940s. There were no priorities. There was **the** priority.

Great Leaders Don't Juggle Priorities

“Juggling priorities”. We use this phrase to describe our lives when things get busy. Juggling requires skill. Things are thrown at you, and you add them to an ever-increasing swarming mass, with only two hands to keep it in balance.

“

**Manage priorities,
not time.**

Larry Winget

”



Leadership Topic Set the Priority

Effective leaders don't juggle priorities. As in real life juggling, every new "priority" we add does in fact make the juggling act more difficult. But it's not your job as a leader to make the act more difficult. It's your job to focus yourself and focus your team.

A great leader *sets* the priority.

A great leader *consistently communicates* the priority.

A great leader *defends a team's focus* against conflicting potential priorities.

STARVE
YOUR DISTRACTIONS
—
FEED
YOUR FOCUS



Leadership Topic Set the Priority

Our Service Level Agreement is our Priority

Discussion

- *What was your first work priority this morning?*
- *What actions did you take when you read this e-mail?*

Good morning,
Whoo Hoo, we all made it through the first day of the 17-18 school year. I truly believe this will be our best one yet.

Attached please find our open service requests. We have quite a few open and overdue requests. Please review and work with your team to address those that can be addressed as expediently as possible.

On this day in 1959, Bonanza debuted on NBC. It was the first western series televised in color.

Make it a great one!!!!