



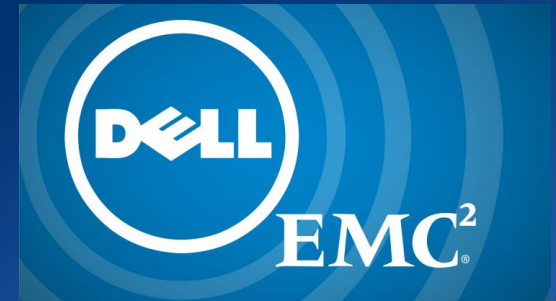
Strategic Partnership Meetings

During the week, Frankie Jackson met with various strategic partners, including the following.



Frankie met with Aaron Scott with CDW on [March 21, 2017](#). Kim Bowlin, Jay Johnson, Larry Barrios, and Michelle Campus also joined the meeting. Aaron is our new account representative with CDW. He wanted to introduce himself and let us know about their new product offerings.

Frankie met with Shawn Tucker with Dell on [March 22, 2017](#). Shawn brought Pete Comer from Dell's SecureWorks organization. Pete is an Information Security Services specialist and offered to conduct a security assessment of our data center. Shawn took an action to prepare a proposal.



Frankie met with Jack Martin on [March 23, 2017](#) to discuss the partnership and support received by Aruba wireless staff. They also shared thoughts about leadership and new technology for the future.