



Cypress-Fairbanks Independent School District

Frederick A. Brenz

Enterprise Communication Networks (ECN) Manager

TO: Dr. Mark Henry
Board of Trustees

FROM: Frederick A. Brenz
Enterprise Communication Networks Manager

CC: Frankie Jackson
Chief Technology Officer

DATE: March 13, 2014

RE: Network Equipment
Request for Proposal #14-01-3934RFP
Contract Award Recommendation

The District received twenty (20) competitive sealed proposals on Thursday, February 27th, 2014 at 2:00 p.m. from interested providers for Network Equipment. These components will provide a high quality, high-speed cohesive infrastructure platform for all network traffic from the core to all network attached devices. The chosen proposers will provide services for installation, configuration, testing, and miscellaneous troubleshooting as necessary. This system has been designed to support all aspects of hardware and applications necessary to provide excellent service to all clients of the District network.

Please see the attachment for an assessment worksheet that will delineate the proposal tabulations. Based on the proposals submitted and the evaluation criteria set forth in the RFP, it is recommended to award a contract for NOC Ethernet Switching Fabric / Wide Area Routing / Access Switching to INX, LLC a wholly owned subsidiary of Presidio Networked Solutions, Inc. for the total contract amount of \$11,055,439.08. Presidio Networked Solutions, Inc. received a score of 94.03 using the District's evaluation criteria. It is recommended to award a second contract to LeTigre Solutions, Inc. dba LSI for a total contract award of \$500,784.00 to provide a NOC / Fiber Channel Storage Area Network (SAN). This service will provide a very high performance local area network that supports data storage, data retrieval and replication for all advanced data platforms. In addition, this service will connect the servers to the disk arrays that provide a single high-speed repository for all District data. LSI received a score of 100 using the District's evaluation criteria. It is also recommended that a contract be awarded to Solid IT Networks, Inc. for the total contract amount of \$1,617,242.75 for a UPS system. This service will provide an Uninterruptible Power Source to all network electronics throughout the District. In addition, this service will suppress current overloads and provide brown out protection to all electronic components. This service will also provide power source to phone systems when necessary during power outages. Solid IT Networks, Inc. received a score of 100 using the District's evaluation criteria.

3.1.2 and 3.1.3
3.1.1., 3.1.4 and 3.1.5
3.1.6

Alcatel	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Brocade/	Brocade/	Cisco	Cisco	Cisco	Cisco	Extreme	Huawei	HP	Juniper	Juniper	
70.25		52.06		51.79	59.25				72.63	70.53	62.16		65.21	68.92	76.18	68.43	29.46	73.21	65.99	45.12
0.00		0.00		82.85	74.37			90.67	85.64	93.53		86.32	87.67	91.34	78.58	76.82	89.21	86.70	84.10	

Strategic Partner:

52.68		39.04		38.85	50.82			11.62	73.52	65.22		48.91	68.36	64.81	52.09	22.86	72.14	58.47	46.49
Dice Con	Arrow S3	Integratio	Lantana	NACR	Pomeroy	Shamrock	Windstre	LSI	Solid IT	ATT	Lumenat	Netsync	Presidio/I	Prime Sys	Prime Sys	NWN	IBM	Layer3	

3.1 Summary	Reference	Max	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok	Not Brok
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	47.0	28.6	31.2	26.0	25.6	24.4	32.7	30.6	27.0	20.9	12.5	24.6	21.7	22.4	35.0	24.7	18.8	12.8	26.9
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	1.1	0.5	2.4	7.3	1.3	7.4	15.0	10.2	0.4	0.8	-	0.6	1.2	0.5	0.9	1.0	0.5	0.0	0.3
The Reputation of the Vendor and of the Vendor's Goods or Services	Sec. 2.1. References of comparable installations and services.	15	11.3	12.2	8.4	12.2	8.4	12.2	5.6	12.2	13.1	12.2	15.0	15.0	15.0	15.0	2.8	2.8	15.0	15.0	15.0
The vendor's past relationship with the District	Sec. 2.1.4 - CFISD project list	5	-	-	-	-	-	-	-	-	-	1.7	1.7	-	1.7	5.0	3.3	1.7	3.3	5.0	-
The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		100	59.4	41.3	42.0	45.5	35.4	43.9	53.4	52.9	40.6	35.6	29.2	40.2	39.6	42.9	42.1	30.1	37.7	32.8	42.2

3.1.1 Data Center Ethernet Switch	Reference	Max																			
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	31.9	-	8.9	-	6.5	9.8	-	0.9	24.7	20.7	-	16.9	21.8	35.0	15.0	15.0	22.7	11.5	29.2
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	5.0	-	1.2	-	0.9	-	-	6.0	2.5	2.6	-	1.3	5.8	3.6	3.9	3.9	13.8	1.2	15.0
The Reputation of the Vendor and of the Vendor's Goods or Services	References of comparable installations and services.	15	11.3	-	8.4	-	8.4	12.2	-	12.2	13.1	12.2	-	15.0	15.0	15.0	2.8	2.8	15.0	15.0	15.0
The vendor's past relationship with the District	CFISD project list	5	-	-	-	-	-	-	-	-	-	1.7	-	-	1.7	5.0	3.3	1.7	3.3	5.0	-
The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	15.0	-	15.0	-	15.0	15.0	-	15.0	15.0	15.0	-	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	10.0	-	10.0	-	10.0	10.0	-	10.0	10.0	10.0	-	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0
Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	3.8	-	2.3	-	2.2	2.5	-	2.3	3.4	3.3	-	3.1	3.6	4.4	2.6	2.5	4.2	3.0	4.4
		100	77.0	0.0	45.8	0.0	43.0	49.5	0.0	46.5	68.8	65.3	0.0	61.3	72.9	88.0	52.7	50.9	84.0	60.7	88.7

3.1.2 Data Center Fiber Channel S	Reference	Max	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	-	-	-	-	-	13.4	-	-	22.0	13.1	-	-	35.0	9.8	-	-	5.0	14.6	34.5
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	-	-	-	-	-	-	-	-	2.3	2.4	-	-	15.0	0.9	3.1	3.1	0.6	1.3	1.1
The Reputation of the Vendor and of the Vendor's Goods or Services	References of comparable installations and services.	15	-	-	-	-	-	12.2	-	-	13.1	12.2	-	-	15.0	15.0	-	-	15.0	15.0	15.0
The vendor's past relationship with the District	CFISD project list	5	-	-	-	-	-	-	-	-	-	1.7	-	-	1.7	5.0	-	-	3.3	5.0	-
The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	-	-	-	-	-	-	-	-	15.0	15.0	-	-	-	-	-	-	15.0	-	-
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	-	-	-	-	-	-	-	-	15.0	15.0	-	-	-	-	-	-	15.0	-	-

3.1.2 and 3.1.3
3.1.1., 3.1.4 and 3.1.5
3.1.6

Alcatel	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Brocade/	Brocade/	Cisco	Cisco	Cisco	Cisco	Extreme	Huawei	HP	Juniper	Juniper
									72.63								63.12		
70.25		52.06		51.79	59.25				70.53	62.16		65.21	68.92	76.18	68.43	29.46	73.21	65.99	45.12
0.00		0.00		82.85	74.37			90.67	85.64	93.53		86.32	87.67	91.34	78.58	76.82	89.21	86.70	84.10

Strategic Partner:

52.68		39.04		38.85	50.82			11.62	73.52	65.22		48.91	68.36	64.81	52.09	22.86	72.14	58.47	46.49
Dice Con	Arrow S3	Integratio	Lantana	NACR	Pomeroy	Shamrock	Windstre	LSI	Solid IT	ATT	Lumenatd	Netsync	Presidio/I	Prime Sys	Prime Sys	NWN	IBM	Layer3	

Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	-	-	-	-	-	-	-	-	-	15.0	15.0	-	-	-	-	-	15.0	-	-
		100	0.0	0.0	0.0	0.0	0.0	25.5	0.0	0.0	82.5	74.4	0.0	0.0	66.7	30.7	3.1	3.1	68.9	35.9	50.6

3.1.3 Server VMWare Host	Reference	Max	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Incomple								
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	-	-	-	-	-	6.4	-	13.5	9.2	-	-	35.0	9.1	8.3	21.9	21.9	8.6	15.9	12.4	
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	-	-	-	-	-	-	-	3.3	0.4	-	-	15.0	0.4	0.7	1.3	1.3	0.4	13.6	7.2	
The Reputation of the Vendor and of the Vendor's Goods or Services	References of comparable installations and services.	15	-	-	-	-	-	12.2	-	12.2	13.1	-	-	15.0	15.0	15.0	2.8	2.8	15.0	15.0	15.0	
The vendor's past relationship with the District	CFISD project list	5	-	-	-	-	-	-	-	-	-	-	-	1.7	5.0	3.3	1.7	3.3	5.0	-	-	
The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	-	-	-	-	-	-	-	-	15.0	-	-	1.0	-	-	-	-	15.0	-	-	
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	-	-	-	-	-	-	-	-	10.0	-	-	-	-	-	-	-	10.0	-	-	
Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	-	-	-	-	-	-	-	-	15.0	-	-	-	-	-	-	-	5.0	-	-	
		100	0.0	0.0	0.0	0.0	0.0	18.6	0.0	28.9	62.8	0.0	0.0	66.0	26.2	29.0	29.4	27.7	57.3	49.5	34.6	

3.1.4 Wide Area Network Router	Reference	Max																				
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	20.6	-	23.5	-	24.6	26.5	-	-	9.8	8.6	-	17.4	18.3	12.4	35.0	6.1	20.3	2.6	4.4	
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
The Reputation of the Vendor and of the Vendor's Goods or Services	References of comparable installations and services.	15	11.3	-	8.4	-	8.4	12.2	-	-	13.1	12.2	-	15.0	15.0	15.0	2.8	2.8	15.0	15.0	15.0	
The vendor's past relationship with the District	CFISD project list	5	-	-	-	-	-	-	-	-	-	1.7	-	-	1.7	5.0	3.3	1.7	3.3	5.0	-	
The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	10.0	-	10.0	-	10.0	10.0	-	-	15.0	15.0	-	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	7.0	-	7.0	-	7.0	7.0	-	-	10.0	10.0	-	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	
Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	2.6	-	2.6	-	2.6	2.9	-	-	2.5	2.5	-	3.0	3.2	3.0	3.5	1.9	3.3	2.5	2.3	
		100	51.4	0.0	51.5	0.0	52.7	58.7	0.0	0.0	50.5	50.0	0.0	60.4	63.1	60.4	69.6	37.5	67.0	50.1	46.7	

3.1.5 Access Switch	Reference	Max																			No Bid
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	35.0	-	21.3	-	21.9	25.9	-	-	34.7	20.1	-	21.2	17.8	21.8	33.4	-	15.3	26.5	-
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	15.0	-	9.1	-	9.4	11.1	-	-	14.9	8.6	-	9.1	7.6	9.3	14.3	-	6.6	11.4	-
The Reputation of the Vendor and of the Vendor's Goods or Services	References of comparable installations and services.	15	11.3	-	8.4	-	8.4	12.2	-	-	13.1	12.2	-	15.0	15.0	15.0	2.8	-	15.0	15.0	-
The vendor's past relationship with the District	CFISD project list	5	-	-	-	-	-	-	-	-	-	1.7	-	-	1.7	5.0	3.3	-	3.3	5.0	-

3.1.2 and 3.1.3
3.1.1., 3.1.4 and 3.1.5
3.1.6

Alcatel	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Brocade/	Brocade/	Cisco	Cisco	Cisco	Cisco	Extreme	Huawei	HP	Juniper	Juniper
									72.63								63.12		
70.25		52.06		51.79	59.25				70.53	62.16		65.21	68.92	76.18	68.43	29.46	73.21	65.99	45.12
0.00		0.00		82.85	74.37			90.67	85.64	93.53		86.32	87.67	91.34	78.58	76.82	89.21	86.70	84.10

Strategic Partner:

52.68		39.04		38.85	50.82		11.62	73.52	65.22		48.91	68.36	64.81	52.09	22.86	72.14	58.47	46.49
Dice Con	Arrow S3	Integratio	Lantana C	NACR	Pomeroy	Shamrock	Windstre	LSI	Solid IT	ATT	Lumenat	Netsync	Presidio/I	Prime Sys	Prime Sys	NWN	IBM	Layer3

The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	10.0	-	10.0	-	10.0	10.0	-	-	15.0	15.0	-	15.0	15.0	15.0	15.0	-	15.0	15.0	-
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	7.0	-	7.0	-	7.0	7.0	-	-	10.0	10.0	-	10.0	10.0	10.0	10.0	-	10.0	10.0	-
Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	4.1	-	2.9	-	3.0	3.5	-	-	4.6	3.6	-	3.7	3.5	4.0	4.1	-	3.4	4.4	-
		100	82.4	0.0	58.8	0.0	59.7	69.6	0.0	0.0	92.3	71.2	0.0	73.9	70.7	80.1	83.0	0.0	68.6	87.2	0.0

3.1.2 and 3.1.3
3.1.1., 3.1.4 and 3.1.5
3.1.6

Alcatel	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Avaya	Brocade/	Brocade/	Cisco	Cisco	Cisco	Cisco	Extreme	Huawei	HP	Juniper	Juniper
									72.63								63.12		
70.25		52.06		51.79	59.25				70.53	62.16		65.21	68.92	76.18	68.43	29.46	73.21	65.99	45.12
0.00		0.00		82.85	74.37			90.67	85.64	93.53		86.32	87.67	91.34	78.58	76.82	89.21	86.70	84.10

Strategic Partner:

52.68		39.04		38.85	50.82			11.62	73.52	65.22		48.91	68.36	64.81	52.09	22.86	72.14	58.47	46.49
Dice Con	Arrow S3	Integratio	Lantana	NACR	Pomeroy	Shamrock	Windstre	LSI	Solid IT	ATT	Lumenatd	Netsync	Presidio/	Prime Sys	Prime Sys	NWN	IBM	Layer3	

3.1.6 UPS	Reference	Max	No Bid	No Bid																	
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	-	-	-	23.5	30.3	18.5	-	33.9	28.2	35.0	-	27.0	26.6	26.8	28.5	28.5	26.4	22.4	24.9
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	-	-	-	15.0	15.0	15.0	-	15.0	15.0	15.0	-	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
The Reputation of the Vendor and of the Vendor's Goods or Services	References of comparable installations and services.	15	-	-	-	12.2	8.4	12.2	-	12.2	13.1	12.2	-	15.0	15.0	15.0	2.8	2.8	15.0	15.0	15.0
The vendor's past relationship with the District	CFISD project list	5	-	-	-	-	-	-	-	-	1.7	-	-	1.7	5.0	3.3	1.7	3.3	5.0	-	-
The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	-	-	-	15.0	15.0	15.0	-	15.0	15.0	15.0	-	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	-	-	-	10.0	10.0	10.0	-	10.0	10.0	10.0	-	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0
Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	-	-	-	4.0	4.1	3.7	-	4.5	4.3	4.7	-	4.3	4.4	4.6	3.9	3.8	4.5	4.3	4.2
		100	0.0	0.0	0.0	79.7	82.8	74.4	0.0	90.7	85.6	93.5	0.0	86.3	87.7	91.3	78.6	76.8	89.2	86.7	84.1

3.1.7 Added Value	Reference	Max																			
The Purchase Price	The One Time Non-recurring cost of the Proposal including Goods and Services.	35	-	-	-	-	-	-	-	-	-	-	-	29.7	-	35.0	-	-	-	-	-
The long-term cost to the District to acquire the Vendor's Goods or Services	5-Year Total Cost of Ownership	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
The Reputation of the Vendor and of the Vendor's Goods or Services	References of comparable installations and services.	15	-	-	-	-	-	-	-	-	-	-	-	15.0	-	15.0	-	-	-	-	-
The vendor's past relationship with the District	CFISD project list	5	-	-	-	-	-	-	-	-	-	-	-	-	5.0	-	-	-	-	-	-
The Quality of the Vendor's Goods or Services	The Minimum Requirements Specifications.	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
The Extent to which the Goods or Services meet the Needs	The Features and Functionality Specifications across all requested components.	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Offering the best value to the District	Provides a comprehensive solution to CFISD.	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		100	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	44.7	0.0	55.0	0.0	0.0	0.0	0.0	0.0

CFISD ORIGINAL PROPOSAL TABULATION

Proposals for: Network Electronics CyFair Independent School District			Requesting This Item: Frankie Jackson					RFP: 14-01-3934 Feb 27 2014 2:00 PM				
			Dice Communicatio ns	Arrow S3	Integration Partners	Lantana Communicatio ns	NACR	Pomeroy	Shamrock	Windstream	LSI	Solid IT Networks
ITEM NO.	DESCRIPTION		Alcatel 143035241	Avaya 143027040	Avaya 143030677	Avaya 143008463	Avaya 143011994	Avaya 143005447	Avaya filed	Avaya 143030766	Brocade/Aruba 143036634	Brocade/Aruba 143024617
	Sections No Bid	No Bid limit	0	0	0	0	0	0	0	0	0	0
3	3.1 Summary			Not Broken Out		Not Broken Out			Not Broken Out	Not Broken Out		
10	Total Price:		\$5,787,813	\$9,518,446	\$8,720,029	\$10,448,017	\$10,617,295	\$11,154,509	\$8,307,143	\$8,897,433	\$10,065,396	\$12,989,345
11	3.1.1 Data Center Ethernet Switching											
18	Total Price:		\$203,658	\$0	\$731,085	\$0	\$994,504	\$663,517	\$0	\$7,032,134	\$263,258	\$314,527
19	3.1.2 Data Center Fiber Channel Switching		No Bid	No Bid	No Bid	No Bid	No Bid		No Bid			
26	Total Price:		\$0	\$0	\$0	\$0	\$0	\$348,159	\$0	\$0	\$211,148	\$353,917
27	3.1.3 Server VMWare Host		No Bid	No Bid	No Bid	No Bid	No Bid		No Bid			No Bid
34	Total Price:		\$0	\$0	\$0	\$0	\$0	\$412,991	\$0	\$197,901	\$289,636	\$0
35	3.1.4 Wide Area Network Router											
42	Total Price:		\$1,538,702	\$0	\$1,346,030	\$0	\$1,286,192	\$1,192,104	\$0	\$0	\$3,218,846	\$3,668,077
43	3.1.5 Access Switch											
50	Total Price:		\$4,045,454	\$0	\$6,642,914	\$0	\$6,466,556	\$5,471,849	\$0	\$0	\$4,077,705	\$7,035,581
51	3.1.6 UPS		No Bid		No Bid							
58	Total Price:		\$0	\$0	\$0	\$2,404,196	\$1,870,043	\$3,065,888	\$0	\$1,667,398	\$2,004,803	\$1,617,243
59	3.1.7 Added Value											
66	Total Price:		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
67	3.1.8 Added Value											
74	Total Price:		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
75												
76	Section Scores:	No Bid	3	2	3	2	2	0	2	0	0	1
77	3.1.2 and 3.1.3		No Bid	No Bid	No Bid	No Bid	No Bid	Not Meet Spec	No Bid	Not Meet Spec	\$500,784	No Bid
78	Score:										100.00	
79	3.1.1., 3.1.4 and 3.1.5		Did Not Meet Spec	No Bid	\$8,720,029	No Bid	\$8,747,252	\$7,327,470	No Bid	No Bid	\$7,559,809	\$11,018,184
80	Score:	1.00		-	52.06	-	51.79	59.25	-	-	70.53	62.16
81	3.1.6		No Bid	No Bid	No Bid	\$2,404,196	\$1,870,043	\$3,065,888	No Bid	\$1,667,398	\$2,004,803	\$1,617,243
82	Score:					67.27	86.48	52.75		96.99	80.67	100.00
83												
84	3.1.5 Option: Switch 3850											
85												
86												

CFISD

**Proposals for: Network Equipment
CyFair Independent Schools**

		ATT	Lumenate	Netsync	Presidio/INX	Prime Systems	Prime Systems	NWN	IBM	Layer3	Delcom Group
ITEM NO.	DESCRIPTION	Cisco 143001192	Cisco 143036965	Cisco 143028685	Cisco 143024659	Extreme 143030785	Huawei 143030785	HP 143031657	Juniper 143005607	Juniper 143026409	UPS 143003929
	Sections No Bid	0	0	0	0	0	0	0	0	0	0
3	3.1 Summary	Not Broken Out									
10	Total Price:	\$21,786,910	\$11,067,195	\$12,511,359	\$12,150,254	\$7,772,540	\$11,012,895	\$14,471,762	\$21,306,052	\$10,105,105	\$2,219,355
11	3.1.1 Data Center Ethernet Switching										No Bid
18	Total Price:	\$0	\$384,627	\$297,634	\$185,727	\$433,399	\$433,399	\$286,823	\$566,007	\$222,280	\$0
19	3.1.2 Data Center Fiber Channel Switching		No Bid								No Bid
26	Total Price:	\$0	\$0	\$132,800	\$472,391	Not Meet Spec	Not Meet Spec	\$928,800	\$317,828	\$134,625	\$0
27	3.1.3 Server VMWare Host		Incomplete								No Bid
34	Total Price:	\$0	\$76,079	\$292,753	\$319,905	\$121,395	\$121,395	\$309,391	\$167,173	\$214,992	\$0
35	3.1.4 Wide Area Network Router										No Bid
42	Total Price:	\$0	\$1,823,464	\$1,727,779	\$2,561,333	\$904,105	\$5,187,954	\$1,559,458	\$12,384,376	\$7,259,837	\$0
43	3.1.5 Access Switch									No Bid	No Bid
50	Total Price:	\$0	\$6,686,876	\$7,934,143	\$6,496,837	\$4,242,249	\$0	\$9,244,474	\$5,339,793	\$0	\$0
51	3.1.6 UPS										5PX2200RF
58	Total Price:	\$0	\$2,096,149	\$2,126,250	\$2,114,061	\$1,985,798	\$1,985,798	\$2,142,816	\$2,530,875	\$2,273,371	\$2,219,355
59	3.1.7 Added Value										
66	Total Price:	\$0	\$8,427,473	\$0	\$7,150,720	\$0	\$0	\$0	\$0	\$0	\$0
67	3.1.8 Added Value										
74	Total Price:	\$0	\$0	\$0	\$8,308,380	\$0	\$0	\$0	\$0	\$0	\$0
75											
76	Section Scores:	0	1	0	0	0	0	0	0	1	5
77	3.1.2 and 3.1.3	Not Meet Spec	No Bid	Not Meet Spec	Not Meet Spec	Not Meet Spec	Not Meet Spec	\$1,238,191	Not Meet Spec	Not Meet Spec	No Bid
78	Score:							40.44			
79	3.1.1., 3.1.4 and 3.1.5	No Bid	\$8,894,967	\$9,959,556	\$9,243,896	Not Meet Spec	Not Meet Spec	\$11,090,755	\$18,290,176	No Bid	No Bid
80	Score:	-	65.21	68.92	76.18			73.21	65.99		-
81	3.1.6	No Bid	\$2,096,149	\$2,126,250	\$2,114,061	\$1,985,798	\$1,985,798	\$2,142,816	\$2,530,875	\$2,273,371	\$2,219,355
82	Score:		77.15	76.06	76.50	81.44	81.44	75.47	63.90	71.14	72.87
83											
84	3.1.5 Option: Switch 3850				\$1,811,543						
85					\$11,055,439						
86											

Depending on the Schools and Library Division's decision for funding reimbursements awarded through the E-Rate Program, the District may be eligible to receive substantial discounts on the total cost of the contract. The contract will only be executed as funding is provided through Bond programs or other funding sources.

If you should have any questions or concerns, please do not hesitate to contact me.

Regards,

Frederick A. Brenz, ECN Manager
281-517-2630

FB

Attachment