



To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: March 31, 2017

Re: Internet and Related Services
Annual Contract #16-12-5047RFP

The following bids were received and opened at 3:00 p.m. CST, Tuesday, February 7, 2017 as advertised and specified in the documents concerning **Annual Contract #16-12-5047RFP Internet and Related Services**. The bids received are listed on page 3.

Recommendation: Fibernet Direct Texas

Funding: M & O Funds (*Eligible for ERate Reimbursement*)

Estimated Expenditure: \$263,552.00

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To: Frankie Jackson, Chief Technology Officer

From: Paula Ross, Director of Networks Infrastructure and Communications

CC: Oscar Villar, Senior Network Specialist
Kim Bowlin, Technology Acquisitions Project Specialist

Date: March 31, 2017

Re: Internet and Related Services
Annual Contract No. 16-12-5047RFP

The purpose of the Internet and Related Services RFP was to identify a vendor that could provide the Cypress-Fairbanks Independent School District (the District) with an Internet Service that had a Committed Information Rate (CIR) of eight (8) billions of bits per second, referred to as Gbps. Prior to the 2014 bond, the District had 1.2 Gbps. The District upgraded to 4 Gbps in 2014. Then in 2015, the District increased the bandwidth to 8 Gbps by expanding to the District's colocation facility, Cyrus One. In 2016, we have two 6 Gbps: one at ISC and the other at Cyrus One.

The Dedicated Internet Access Service will be provided to the CFISD Network Operation Center located at 10300 Jones Road, Houston, Texas 77065. This service will replace the District's current provider contract which will expire in June 2017. It is currently providing 6 Gbps.

The committee is pleased to recommend Fibernet Direct Texas. Fibernet Direct Texas is a leading provider of end-to-end bandwidth infrastructure services specializing in fiber-optic network solutions. By awarding this contract, the District will increase its bandwidth throughput service from 6 Gbps to 8 Gbps while saving \$4,443 per month. This cost savings will amount to an annual savings to the District of \$53,316. Additionally, Fibernet Direct Texas offers the District scalability to 20 Gbps. This provides the district with visionary opportunities for future expansion and technology innovation! Over the course of the contract, the District will be able to scale the service as needed to accommodate additional devices or users. Hence, the recommendation of the committee is to award to Fibernet Direct Texas allowing the District to provide better service to our students and staff while offering significant cost savings to our taxpayers.

Respectfully,

A handwritten signature in black ink that reads "Paula K. Ross". The signature is written in a cursive, flowing style.

Paula K. Ross

<u>Description</u>		AT&T	<u>Fibernet Direct</u>	Learn	Phonoscope	PS Lightwave, Inc.	Zayo Group, LLC.
		8Gbps	<u>Texas</u> 8Gbps	8Gbps	8Gbps	8Gbps	8Gbps
Three Year Estimated Expenditure for Service to 10300 Jones Road		\$424,165.32	<u>\$263,552.00</u>	\$604,800.00	Incomplete Bid	\$316,800.00	\$324,000.00
<u>Total Points</u>	<u>100</u>	76.03	<u>96.00</u>	71.54	53.00	85.12	78.71
Price of eligible goods or services;	40	24.02	40.00	20.43	0.00	28.10	26.17
Reputation of the vendor and of the vendor's goods or services;	10	10.00	10.00	10.00	10.00	10.00	10.00
Quality of the vendor's goods or services;	10	10.00	10.00	10.00	10.00	10.00	10.00
Extent to which the goods or services meet the needs of the District;	10	10.00	10.00	10.00	10.00	10.00	10.00
Vendor's past relationship with the District;	10	6.00	6.00	6.00	10.00	10.00	6.00
Long-term cost to the District to acquire the vendor's goods or services.	10	6.01	10.00	5.11	3.00	7.02	6.54
Other: SLD Erate Eligible	10	10.00	10.00	10.00	10.00	10.00	10.00
RANK:		4.00	1.00	5.00	6.00	2.00	3.00