

# CYPRESS FAIRBANKS

INDEPENDENT SCHOOL DISTRICT

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**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Kristine Johnston  
Director of Purchasing

**Date:** January 14, 2016

**Re:** Enterprise Desktop Software Management Services  
Annual Contract #15-09-4558RFP

The following bids were received and opened at 3:00 p.m. CDT, Tuesday, October 20, 2015 as advertised and specified in the documents concerning Annual Contract #15-09-4558RFP Enterprise Desktop Software Management Services. The bids received are listed on page 2.

- <sup>a</sup> Did not meet District's specifications during testing.
- <sup>b</sup> Management of mobile devices only.
- <sup>c</sup> Not a complete solution.

**Recommendation:** SHI (LanDesk)  
SHI (Printer Management)

**Funding:** M & O Funds, Technology Bond Funds

**Estimated Expenditure:** \$1,197,035.10

	<u>SHI (LanDesk)</u>	<u>SHI (Printer Management)</u>
Initial Cost	\$596,400.00	\$122,570.00
2nd yr. Licensing	\$135,100.00	\$26,966.00
3rd yr. Licensing	\$135,100.00	\$26,966.00
Training	\$100,383.10	\$0.00
Technical Support	<u>\$53,550.00</u>	<u>\$0.00</u>
	<b><u>\$1,020,533.10</u></b>	<b><u>\$176,502.00</u></b>

Description	Azur	Azur Alt.	DLT	Carahsoft	Carahsoft Alt	Catapult	CBI	Empact	Mark III	SHI	SHI ALT	SHI ALT	
<b>Product Proposed</b>	SCCM Desktop	SCCM Mobile	KACE	Mirage	Airwatch	SCCM	BigFix	AutoTask	Managed Workplace	LanDesk	Cloud App	Printer Management	
<b>Three (3) Year Expenditure</b>	\$1,243,076.80	\$63,016.00 <sup>b</sup>	\$1,873,242.16	\$2,853,580.20	\$2,127,000.00	\$376,977.78 <sup>a</sup>	\$3,697,448.75	\$2,901,200.00	\$5,238,000.00	<b><u>\$1,020,533.10</u></b>	\$2710.00 <sup>c</sup>	<b><u>\$176,502.00</u></b>	
<b>Total Points</b>	<b>100</b>	46.5	37.5	38.07	30	17.5	60.9	27	20.5	23.83	<b><u>78.53</u></b>	63.53	<b><u>46.53</u></b>
<b>Price Points</b>	<b>30</b>	17.5	27.5	15	10	12.5	22.5	5	7.5	2.5	20	30	25
<b>Reputation of Vendor's Goods &amp; Services</b>	<b>10</b>	0	0	6.07	0	0	9.4	0	0	3.33	6.53	6.53	6.53
<b>Quality of Vendor's Goods or Services</b>	<b>50</b>	25	10	15	18	5	25	20	10	10	42	20	10
<b>Extent Proposal Meets the Needs of the District</b>	<b>5</b>	4	0	2	2	0	4	2	3	3	5	2	0
<b>M/WBE Points</b>	<b>5</b>	0	0	0	0	0	0	0	0	5	5	5	5