

**CYPRESS**  **FAIRBANKS**  
INDEPENDENT SCHOOL DISTRICT  
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**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Kristine Johnston  
Director of Purchasing

**Date:** June 17, 2015

**Re:** Mobile Devices, Printers, Carts, Components and Batteries  
Annual Contract #15-04-4442RFP

The following bids were received and opened at 4:00 p.m., Tuesday, May 12, 2015 as advertised and specified in documents concerning **Annual Contract #15-04-4442RFP Mobile Devices, Printers, Carts, Components and Batteries**. The bids received are located on page 2.

<sup>a</sup> Products did not meet District specifications or did not bid all products.

<sup>b</sup> References not provided.

**Recommendation:** Prime Systems/Directron

**Funding:** Technology Bond Funds

**Estimated Expenditure:** \$6,961,163.60

<u>Item Description</u>	<u>Maximum Points</u>	<u>Austin Ribbon &amp; Computer Supplies, Inc.</u> Offering Dell Product Line	<u>Komputer+ Peripherals, Inc.</u> Offering Toshiba Product Line	<u>NWN Corporation</u> Offering Lenovo Product Line	<u>Prime Systems/Directron</u> Offering Lenovo Product Line	<u>Virtu.com.Inc.</u> Offering HP Product Line
<b>Expenditure for Mobile Devices, Printers, Carts, Components and Batteries</b>		\$5,404,577.91	\$5,534,740.53	\$6,925,439.50	<b><u>\$6,961,163.60</u></b>	\$7,560,239.36
<b>Total Points Awarded</b>	<b>100</b>	53.33	48.82	77.02	<b><u>86.82</u></b>	74.08
<b>Points awarded for Price</b>	<b>50</b>	50.00	48.82	39.02	38.82	35.74
<b>Points awarded for Overall Quality &amp; Value</b>	<b>30</b>	0.00 <sup>a</sup>	0.00 <sup>a</sup>	28.00	28.00	25.00
<b>Points awarded for Connectivity to Wireless Infrastructure</b>	<b>10</b>	0.00 <sup>a</sup>	0.00 <sup>a</sup>	10.00	10.00	6.67
<b>Points awarded for References</b>	<b>10</b>	3.33	0.00 <sup>b</sup>	3.33 <sup>a</sup>	10.00	6.67