

Printers - Overall Price and Points Awarded

<u>Vendor</u>	<u>CDWG</u>	CDWG Alt	CDWG	CESCO	Documation	Enhanced	ImageNet	M & A Technologies	Netsync	PCPC Direct	Prime Systems	Ricoh	TIG	Virtucom	Xerox	Xerox Alt	Zeno	
<u>Brand Proposed</u>	<u>HP</u>	HP	HP	Lexmark	Kyocera / Ricoh	HP	Samsung	Lexmark	Lexmark	Lexmark	Dell	Ricoh	Kyocera	Lexmark	Xerox	Xerox	Kyocera	
Projected Annual Printer Expenditure	<u>\$196,699.60</u>	\$192,919.30	\$189,801.55	\$255,755.00	\$351,020.00	\$229,379.10	\$265,492.80	\$248,215.00	\$230,069.63	\$189,875.00	\$172,975.00	\$225,185.00	\$167,750.00	\$191,943.10	\$637,910.00	\$328,310.00	\$601,080.05	
Total Points Awarded	100	90	87	89	39	36	54	40	80	83	48	65	87	77	88	67	74	38
Initial Price Points	30	26	26	27	20	14	22	19	20	22	27	29	22	30	26	8	15	8
Price Per Page Points	20	14	11	12	10	15	12	11	11	12	12	11	16	15	13	12	12	13
Qualified Reseller Status Points	30	30	30	30	0	0	0	0	30	30	0	15	30	15	30	30	30	0
Technical Support and Serviceability Points	10	10	10	10	9	7	10	0	9	9	9	0	9	7	9	7	7	7
Vendor Reference Points	10	10	10	10	0	0	10	10	10	10	0	10	10	10	10	10	10	10

Leased Copiers - Overall Price and Points Awarded

<u>Vendor</u>	CDWG	Netsync	<u>Ricoh</u>	Virtucom	Xerox	Zeno	
<u>Brand Proposed</u>	HP	Lexmark	<u>Ricoh</u>	Lexmark	Xerox	Kyocera	
Projected Annual Copier Expenditure	\$130,697.60	\$435,200.00	<u>\$102,864.00</u>	\$129,980.79	\$103,703.52	\$101,952.00	
Total Points Awarded	100	89.00	60.71	98.56	88.22	96.16	67.00
Initial Price & Product Price Per Page Points	50	39.00	11.71	49.56	39.22	49.16	50.00
Qualified Reseller Status Points	30	30	30	30	30	30	0
Technical Support and Serviceability Points	10	10	9	9	9	7	7
Vendor Reference Points	10	10	10	10	10	10	10