



Cypress-Fairbanks Independent School District

Frederick A. Brenz

Enterprise Communication Networks (ECN) Manager

TO: Dr. Mark Henry
Board of Trustees

FROM: Frederick A. Brenz
Enterprise Communication Networks Manager

CC: Frankie Jackson
Chief Technology Officer

DATE: March 13, 2014

RE: OnNet Internet with Internet and SIP
Request for Proposal #13-11-3707RFP
Contract Award Recommendation

The District received six (6) competitive sealed proposals on Thursday, January 9th, 2014 at 2:00 p.m. from interested providers for the OnNet Internet with Internet and SIP project. The chosen proposers will provide services for installation, configuration, testing, and miscellaneous troubleshooting as necessary.

Please see the attachment for an assessment worksheet that will delineate the proposal tabulations. Based on the proposals submitted and the evaluation criteria set forth in the RFP, it is recommended to award a contract to Windstream Corporation for the total contract amount of \$241,334.00. The awarded vendor will provide the necessary communications to support a VoIP telecommunications system for an OnPremise installation. This service is designed to support the communications in the District even in the event of a power failure at specific facilities. Windstream Corporation received a score of 90.00 using the District's evaluation criteria. It is recommended that a second contract be awarded to Cogent Communications for the total contract amount of \$237,000.00 in order to provide excellent high quality, high capacity Internet services for the District. In addition, these services will be an integral part of the active internet resources made available to the curricular functions at all school campuses and will allow for increased capacities as needed for unforeseen future growth. Cogent Communications received a score of 100 using the District's evaluation criteria.

Depending on the Schools and Library Division's decision for funding reimbursements awarded through the E-Rate Program, the District may be eligible to receive substantial discounts on the total cost of the contract. The contract will only be executed as funding is provided through Bond programs or other funding sources.

If you should have any questions or concerns, please do not hesitate to contact me.

Regards,

Frederick A. Brenz, ECN Manager
281-517-2630
FB

Attachment

Proposals for: Internet and SIP Services

RFP: 13-11-3707

Section 5.3 PSTN Access Service Award 5.3.2.1	Reference	Points	Windstream	AT&T	Level 3			NOTES
The Purchase Price	This is a service. Is the Total Cost of the Three Year Contract for Base Options.	35	35.0	23.4	20.3	0.0	0.0	
The long-term cost to the District to acquire the Vendor's Goods or Services	The monthly recurring cost	15	15.0	10.1	8.7	0.0	0.0	
The Reputation of the Vendor and of the Vendor's Goods or Services	2.1 Proposers Quals Summary- 13 Points	15	15.0	15.0	15.0	0.0	0.0	
The vendor's past relationship with the District	Sec. 2.1 Summary Tab - 3 Points	5	0.0	5.0	0.0	0.0	0.0	
The Quality of the Vendor's Goods or Services	Product meeting base requirements	15	10.0	15.0	10.0	0.0	0.0	
The Extent to which the Goods or Services meet the Needs	Product meets district design.	10	10.0	10.0	10.0	0.0	0.0	
Offering the best value to the District	Comprehensive solution of all components.	5	5.0	5.0	0.0	0.0	0.0	
		100	90.0	83.5	64.0	0.0	0.0	
Recommendation:	Windstream					0		
Contract Award Amount:	\$ 241,344.00							

Proposals for: Internet and SIP Services

RFP: 13-11-3707

5.3.2 PSTN Access Service Cost Summary

9-Jan-14

The vendor will provide a cost summary on the form below. The information requested below is the minimum that will be accepted. Vendor will submit one (1) original and three (3) complete copies of the proposal.

Additional information and pricing shall be documented, titled with the "Additional Service Cost" line item.

5.3.2.1 PSTN – On Net Data Center and ISC

Cost of PSTN Access at On Net Data Center, One West Houston Data Center, 5150 Westway Park, Houston, TX The options listed are aggregate.

	Windstream	AT&T	Level 3
	3-Year Term	3-Year Term	3-Year Term
Product	Monthly	Monthly	Monthly
SIP 50 Call Paths	\$400.00	\$525.00	\$750.00
Other	\$0.00	\$0.00	\$0.00
Total w/CPE	\$400.00	\$525.00	\$750.00
SIP 100 Call Paths	\$500.00	\$1,050.00	\$1,500.00
Other	\$0.00	\$0.00	\$0.00
Total w/CPE	\$500.00	\$1,050.00	\$1,500.00
SIP 150 Call Paths	\$600.00	\$1,575.00	\$2,250.00
Other	\$0.00	\$0.00	\$0.00
Total w/CPE	\$600.00	\$1,575.00	\$2,250.00
2 PRIs	\$642.00	\$800.00	\$783.10
Other	\$0.00	\$0.00	\$0.00
Total w/CPE	\$642.00	\$800.00	\$783.10
TOTAL MONTHLY	\$1,742.00	\$3,425.00	\$4,533.10

Service Location: ISC on Jones Road, Houston, Texas.

	Windstream	AT&T	Level 3
	3-Year Term	3-Year Term	3-Year Term
Product	Monthly	Monthly	Monthly
SIP 75 Call Paths	\$425.00	\$787.50	\$1,125.00
Other	\$0.00	\$787.50	\$0.00
Total w/CPE	\$425.00	\$1,575.00	\$1,125.00
SIP 150 Call Paths	\$600.00	\$1,575.00	\$2,250.00
Other	\$0.00	\$0.00	\$0.00
Total w/CPE	\$600.00	\$1,575.00	\$2,250.00
SIP 200 Call Paths	\$650.00	\$2,100.00	\$3,000.00
Other	\$0.00	\$0.00	\$0.00
Total w/CPE	\$650.00	\$2,100.00	\$3,000.00
2 PRIs	\$642.00	\$800.00	\$909.94
Other	\$0.00	\$0.00	\$0.00
Total w/CPE	\$642.00	\$800.00	\$909.94
Services for e911:	\$25.00	\$125.00	\$125.00

OnNet_Internet_PSTN_13-11-3707_Cost_and_Score_1PSTN_SIP Tab

Long Distance - 135,000 minutes	\$1,350.00	\$0.00	\$0.00
TOTAL MONTHLY	\$3,092.00	\$4,600.00	\$5,159.94

TOTAL MONTHLY	\$4,834.00	\$8,025.00	\$9,693.04
Additional Cost - DIDs	\$1,870.00	\$2,000.00	\$1,870.00
	\$6,704.00	\$10,025.00	\$11,563.04

Total Yearly Cost	\$80,448.00	\$120,300.00	\$138,756.48
Total 3 Year Contract	\$241,344.00	\$360,900.00	\$416,269.44

PRICE SCORE:	100%	67%	58%
Assessment Points Total Cost	35.00	23.41	20.29
Monthly	15.00	10.05	8.70

SUMMARY:	3 Yr Contract
Windstream	\$241,344.00
AT&T	\$360,900.00
Level 3	\$416,269.44

E-Rate Bid Assessment Worksheet

Funding Year **2014 = Year 17**

Project or Service Description

Internet Access-OnNet - Cypress-Fairbanks ISD
Proposals for: Internet Access-OnNet #13-11-3707 Jan 9 2014 2:00 PM

Vendor Scoring (use additional worksheets if necessary)

Proposal Evaluation Criteria	Weight*	10Gb-2 Yr OnNet 5		10Gb-3 Yr OnNet II		10Gb-3 Yr OnNet I		10Gb-3 Yr OnNet		10Gb-2 Yr OnNet		10Gb-3 Yr OnNet			
		Raw Score**	Weight Score***	Raw Score**	Weight Score***	Raw Score**	Weight Score***	Raw Score**	Weight Score***	Raw Score**	Weight Score***	Raw Score**	Weight Score***		
Cost	40%	0.00	0.00	100.00	40.00	80.00	32.00	40.00	16.00	20.00	8.00	60.00	24.00		
Project Scope and Overall Functionality	30%	100.00	30.00	100.00	30.00	100.00	30.00	100.00	30.00	100.00	30.00	100.00	30.00		
Demonstrated Quality of Work and References	30%	100.00	30.00	100.00	30.00	80.00	24.00	100.00	30.00	80.00	24.00	100.00	30.00		
Overall Ranking		100%	60.00	100.00	86.00	76.00	62.00	84.00							

Vendor Selected: Cogent
Approved By: Frankie Jackson & Board of Trustees
Title: Chief Technology Officer
Date: February 27, 2014

Bid Assessment Comments if needed:
 Proposals for: Internet Access-OnNet #13-11-3707 Jan 9 2014 2:00 PM; The following vendors received RFP's: Alpheus , ATT, Cogent Communications, Comcast, Conterra Broadband, Cottonwood Comm, CyrusOne, ENA, ICTX, Interfacing Co Of Texas, Level 3, OneTel One, Phonoscope, StratITsphere, Time Warner Cable, Zayo;

Signed: Frankie Jackson Signed: Fred Brenz

Notes:
 * Percentage weights must add up to 100%. **Price must be weighted the heaviest.**
 ** Evaluated on a scale of 0 to 100: 0=worst, 100=best.
 *** Weight x Raw Score

CFISD-13-11-3707-Internet-Tab-Year17-OnNet.xlsx

CFISD ORIGINAL PROPOSAL TABULATION

Proposals for: Internet Access-OnNet Cypress-Fairbanks ISD			Requesting This Item: Frankie Jackson					#13-11-3707 Jan 9 2014 2:00 PM		
ITEM NO.	DESCRIPTION	Qty	10Gb-2 Yr OnNet 5150 Westway	10Gb-3 Yr OnNet Internet	10Gb-3 Yr OnNet Internet	10Gb-3 Yr OnNet Internet	10Gb-2 Yr OnNet Internet	10Gb-3 Yr OnNet Internet		
			ATT Option 6	Cogent Option 6	ICTX Option 6	Level 3 Option 6	Phonoscope Option 6	Windstream Option 6		
1	Managed Services		OnNet 5150 V	OnNet Internet	OnNet Internet	OnNet Internet	OnNet Internet	OnNet Internet		
2	Term		2 Yr	3 Yr	3 Yr	3 Yr	2 Yr	3 Yr		
3	Total Charges Year 1-3:		\$2,349,096	\$237,000	\$351,000	\$887,760	\$1,440,000	\$294,660		
4	District Electronics Required		\$100,000	\$100,000	\$0	\$0	\$100,000	\$100,000		
5	Price Score:		0.69	5.00	4.80	1.90	1.09	4.27		
6	Total Contract Charges:		\$2,349,096	\$237,000	\$351,000	\$887,760	\$1,440,000	\$294,660		
7	Projected With ERate:									
8	Year 1 Cost to District:		\$258,401	\$26,730	\$28,710	\$79,200	\$158,400	\$32,413		
9	On Going District Cost Per Year		\$258,401	\$26,730	\$38,610	\$97,654	\$158,400	\$32,413		
10										
11	Notes: SPIN		143001192	143025258	143009090	143021460	143035542	143030766		