



# Acquisition Team Leader Celebrating Success

**Kim Bowlin** (pictured below) passed her Strategic Procurement and Supply Management (SPSM) exam today. The exam challenges an applicant's ability to apply skills and knowledge from six core areas:

1. Microsoft Excel
2. Supply Management Contract Writing
3. Negotiation
4. Purchasing Best Practices
5. Purchasing Fundamentals
6. Savings Strategy Development



**Level 1**

Certification Correlation: SPSM

*Required Competencies*

**Essential Procurement Skills**

- Tactical Purchasing
- Analysis & Spreadsheets
- Contract Law
- Negotiation
- Purchasing Best Practices
- Sourcing